



Date: July 14, 2005
To: Globalstar Agents and Resellers
From: Globalstar Marketing
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Globalstar Dealer News #14: Globalstar announces new Sebring Gateway operation!

Dear Globalstar Dealer:

Globalstar is pleased to announce enhanced service coverage in Florida, the Gulf of Mexico, and the Caribbean with the opening of a new Globalstar gateway in Sebring, Florida. The Federal Communications Commission has approved the operation of a new Globalstar gateway to ensure that enhanced service and coverage would be available with hurricane season approaching earlier than usual this year. Globalstar expects the gateway to begin operation later today, immediately providing expanded satellite coverage in the Southeastern United States and the Caribbean.

Globalstar will begin commercial operations Thursday night at 11pm Eastern Standard Time. During the next 4 hour period, Globalstar Operations will activate the gateway for all commercial users, and adjust overlapping gateway coverage with the Clifton TX, Las Palmas, PR, and Smiths Falls, ON gateways. Customers using Globalstar phones during this period will have service availability, but are more likely to drop calls than during regular service. When a Globalstar customer first powers on their phones, the phone will automatically register onto the new Gateway. However, just like when powering on for the first time, this registration process can take up to two minutes to complete. You can see in the newly revised Caribbean coverage map that virtually all of the Caribbean now receives primary coverage quality.

"The opening of the Sebring Gateway is a major milestone for Globalstar and represents a significant commitment to continuously improving service and coverage for our maritime business, recreational and emergency response customers who rely on satellite communications in that region of our North American service area," said Jay Monroe, CEO and Chairman of Globalstar LLC. "Further, the opening represents another step in Globalstar's effort to continually upgrade our network infrastructure to accommodate a growing number of subscribers and support new applications that use Globalstar voice and data services."

The Sebring Gateway, the company's first newly constructed gateway since 2004, was originally expected to be fully operational August 1. However, with hurricane season

approaching earlier than usual this year, work was accelerated and the FCC application process was accelerated to ensure that enhanced service and coverage would be available in Florida, the Gulf of Mexico and the Caribbean. The FCC used its power to grant a special temporary authority to enable Globalstar to operate the gateway while the FCC processes Globalstar's application to operate the facility permanently.

Additionally, the Sebring gateway will dramatically improve service for subscribers using their phones in the Bahamas and southern Florida, two areas with tremendous demand that will now operate at maximum quality and reliability due to the proximity of the Sebring gateway.

If you have any questions or comments regarding this, please let myself or your Globalstar Distribution Manager know.

Go Further. Do More.

John Dark
Globalstar Marketing